



North Central Jersey Association of REALTORS®  
Presents



2 Day Designation Course

**NCJAR Springfield**  
**June 17th & 18th**  
**9:00am - 4:30pm**  
**45 Springfield Ave.**  
**Springfield, NJ 07081**

**"A New Foreclosure  
Starts Every 15 Minutes"**

Courtesy of:  
Center of Responsible Lending

**NCJAR Members**  
**Only \$179**

**Space is Limited**  
**Register Early**

Mounting foreclosures within this market is making the Real Estate Owned (REO) business very attractive to REALTORS® and investors. Managing and selling REO properties requires knowledge, networks, finances and more. Taking the REO 2 Day Designation course will assist you in expanding your business. During this comprehensive two day course you will learn the REO business, Broker Price Opinion (BPO) format, managing REO's, working with buyers, financing, and more. Not to mention the wealth of materials you will walk away with.

**Receive a list of 100+ REO and Asset Management Contacts!**  
**Over 25,000 Real Estate Professionals have completed this dynamic course nationwide!**

One out 10 homeowners are past due, in default or in some level of foreclosure today. Over sixty percent of these homeowners have yet to contact their lender to learn options available to avoid foreclosure. Over fifty percent of loans modified last year are now back in default.

**Fax Registration To 973-425-2590**

NAME: \_\_\_\_\_ OFFICE: \_\_\_\_\_

CONTACT NUMBER: \_\_\_\_\_ EMAIL: \_\_\_\_\_

VISA/MC \_\_\_\_\_ Exp \_\_\_\_\_ Sec \_\_\_\_\_

SIGNATURE \_\_\_\_\_ Total \_\_\_\_\_

I acknowledge that I understand and authorize the above charges and that, once authorized, there will be no refunds or credits given. A \$35 fee will be charged for returned checks. Make checks payable to "NCJAR" Mail to: NCJAR, 910 Mt. Kemble Ave, Morristown, NJ 07960 Questions or Concerns Call 973-425-0110 or E-mail info@ncjar.com.

**This is NOT a NAR or REBAC Designation**