

# 2008 REALTOR® Symposium And Trade Show

**June 9, 2008**

*(New Date)*

**Birchwood Manor**

**Whippany, NJ**

## What You need to Know to Succeed in a Changing Market

- ◇ Short Sales Are Driving Business
- ◇ Protect yourself when listing Short Sales
  - ◇ Negotiating for your buyers
- ◇ Six keys to success with Short Sales

***Presented by: Josh Elkes***

***Direct Title Co.***

## Mega Agent 2008: Secrets of the Pros

- ◇ 8 Things Top Producers Won't Tell You
- ◇ 7 Million Dollar Behaviors You Need to Adopt Today
- ◇ One Sure Fire Way to Make 2008 Your Best Year Ever

***Presented by: Jim Puglise***

***Over 27 years in Real Estate***

8:30-9:30 Registration—Breakfast & Vendor Exhibits

10:00-12:00 Short Sales—Josh Elkes

12:00-1:00 Lunch & Vendor Exhibits

1:00-3:00 Secrets of Pros—Jim Pugliese

Only \$19 Includes Breakfast & Lunch

**Fax Registration to: 973-425-2590**

Name: \_\_\_\_\_

Office: \_\_\_\_\_ Office Location \_\_\_\_\_

Phone: \_\_\_\_\_ Amount Charged/Enclosed: \$ \_\_\_\_\_

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